

OICCI MANAGING COMMITTEE MEETING
HELD ON THURSDAY JULY 13, 2017

1. MC formally approved the unopposed election of Bruno Olierhoek, as Vice President of the OICCI, effective June 1, 2017 for the term 2017. The VP position was vacated following the resignation of Mr. Nauman Ansari.
2. The Chairman Pharma Bureau, Dr. Asim Jamal informed that a hearing at the CCP was held in May, 2017 where in it was highlighted in detail the process of Pharmaceutical product price determination by the government authorities.
3. OICCI Energy subcommittee members are giving final shape to a proposed Energy Reforms recommendation which will be submitted to the Government after a review by the MC.
4. OICCI had raised its concern with Minister of Finance and Chairman FBR on some of the negative measures impacting the compliant tax paying sector proposed in the Finance Bill 2017-18. These were done in time before the Finance Bill was approved by the Parliament. Similarly issues in the Punjab Finance Bill 2017-18 impacting members were also submitted to the Punjab Finance Minister and Chairman PRA on June 8, 2017.
5. Ms. Vadiyya Khalil, Chairperson, Competition Commission of Pakistan (CCP) and other senior team of CCP, visited the Chamber on May 23, 2017, for an exclusive workshops for OICCI members on “the Guidance on Competition Compliance”.
6. DG Rangers Sindh, Major General Muhammad Saeed, visited the Chamber on May 18, 2017 and shared the action plan to further improve the security environment and gave his views on the role OICCI member can play in improving the security, law and order environment.
7. CPLC used part of the OICCI security survey 2016 results, in a recent briefing for the foreign diplomats held at the Governor House at Karachi Chaired by the Governor Sind.
8. SG informed that only 52 responses were received after a revised questionnaire on “OICCI Gender Balance Survey” was circulated among the members on April 21, 2017. The summary of the responses was shared with the MC – key highlights revealed that 22% of women were working in sales/marketing, 14% in Technical/Production, 12% each in HR and Admin, whilst the remaining are in Finance, Supply Chain and other areas. After a detailed review of the complete responses in the next CSR Subcommittee meeting, the members would decide on a plan to adopt a business case based sustainable best practices policy on Gender equality, and to circulate this policy to all members for their review and adoption.
9. OICCI will shortly contact Chairperson of the Benazir Income Support Program (BISP) to discuss her proposal for a joint CSR project between OICCI and BISP.
10. OICCI will co-sponsor a conference titled “Redefining IPR in the Cyber Space” being organized by the Commercial Law Development Program, U.S. Department of Commerce (CLDP) and the Continuing Legal Education Institute of Pakistan (CLEIP) on August 3, 2017 in Islamabad.

11. The Committee formed by Sindh Governor, comprising of OICCI, PBC and a few leading entrepreneurs of the country, where OICCI President Khalid Mansoor is an active member, has submitted to the Governor the draft report on a number of issues impacting the business community which will be shared with the Prime Minister.
12. Pharma Bureau delegation comprising Chairman PB and others were part of a larger delegation led by the Federal Ombudsman, Mr. Salman Farooqi, which met the President of Pakistan in Islamabad on May 29, 2017, based on a suo-moto notice of the issues and problems regarding the availability of “Essential Drugs” in Pakistan. The discussion with the President gave the industry an opportunity to air their grievances, which were mainly in respect of delays in approval of prices of new drugs and consequent delays in marketing these drugs and a need for rational pricing to make essential drugs available. The President promised to take up the issues with the PM.
13. MC was presented a snapshot of the consolidated Compound Annual Growth Rate (CAGR) of the 57 OICCI members listed on the PSE, in respect of turnover and profit before tax for the period 2009-2016,
17. Consolidated key numbers of 142 OICCI Members who responded to the internal OICCI survey in respect of members’ contribution to the economy for the year 2016 are as follows: (in Pak Rupees):

	<u>2016</u>
VALUE OF TOTAL ASSETS	8.7 TR
CAPITAL EXPENDITURE (in 2016)	233 BIL
GROSS REVENUE	3.7 TR
TOTAL LEVIES PAID TO the GOVERNMENT	1.04 TR

14. The members reviewed the results of the OICCI Members security related survey done in June 2017 and noted the positive feedback which is consistent with the 2016 survey results. Participants agreed that there was no denying the fact that there has been a significant improvement in the security, law and order situation since security operations were launched across the country in August 2013. The main positives coming out of the OICCI Security survey were as follows:

Current perception vs pre-August 2013 when security operations across the country were initiated:

- a. 89% of respondents feel that there is reduction in threats for businesses in Karachi, closely followed by Lahore and rest of Punjab with 85% and 82% respectively.

Current perception vs last survey in June 2016

- b. 69% and 90% of the respondents experienced a reduction in security incidents related to low intensity street crimes (mobile, cash snatching) and higher intensity street crimes like car snatching
- c. Serious crimes also reduced- abductions/hostage taking and “Bhatta” demands – respondents across Pakistan reported major reductions, ranging from 94% decrease in Lahore, closely followed by rest of Punjab and KPK (93%) and Karachi (92%) to 74% decrease in rest of Baluchistan (except Quetta where the reported decrease was 83%).
- d. Respondents informed that the comfort of their staff which had gone up in the 2016 survey by 86% as compared to 2015, now feel even more comfortable in their everyday commute to/from the workplace
- e. *Significantly more overseas/expat visitors are travelling to Pakistan and hardly any meeting being held outside Pakistan for security reasons – a common occurrence prior to August 2013*

with 62% respondents stating that they had more visitors in the last 12 months as compared to the already improved situation in the corresponding period covered in the 2016 survey.

- f. The highest number of visitors were from European countries, including UK, followed closely by visitors from Middle East, China, Singapore, USA and Japan.*

19. The MC was presented the OICCI Accounts for Q2 Jan-June, 2017, supported by a variance analysis of Income and Expenses compared to Q2 2016, as well as the Q2 2017 budget. MC appreciated the good financial and operating performance for the first half of 2017 and unanimously approved the accounts.

20. The MC approved the admission of the following organizations as a member:

- a. SIKA PAKISTAN (PRIVATE) LIMITED
- b. MASTERCARD PAKISTAN (PRIVATE) LIMITED

21. The next Managing Committee meeting is scheduled on August 22, 2017.